



Summary Strategic plan 2021-2023

To : General Assembly 13 February 2021

Author: Think Tank Sculpture Network, Task Forces Strategy, Coordinators, Finance, ICT



Think Tank
Sculpture Network
- an impression -

Collage by coordinator Stefanie Krome



Agenda

- Mission
- Overall objective
- Philosophy
- Mid term outlook
- Short term objectives
- Mid to long term strategy
- Board Structure & Organisation
- Activity plan 2021
- ICT system
- Financial projections 2021-2023





Mission of Sculpture Network*

To promote European sculpture and 3D art

by connecting all professionals and friends who share a

passion and interest for it

* Non profit organisation



Overall objective

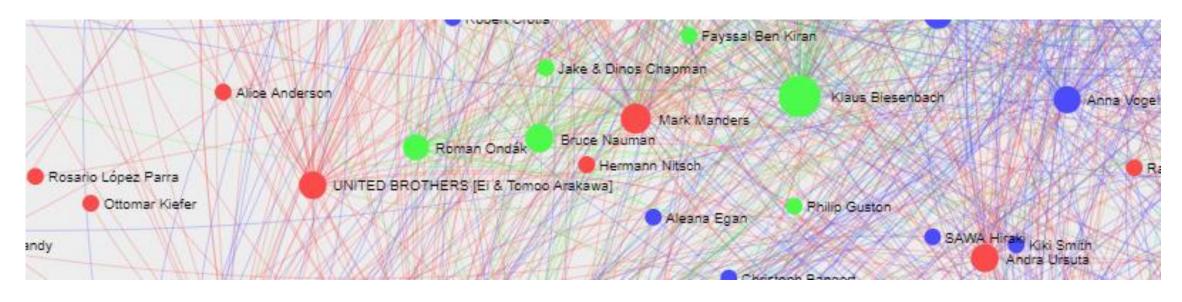


Allow sculpture network to **continue** and to regain strength with **leaner structures**.



Philosophy

You are the network!



Survey: member needs established

Structure: members and coordinators represented

Events: active co-creation by artist-members and institutions



Mid term outlook



Improve the network
Review vision and values

New members & partners



Consolidate

Involve members and continue (new) services Develop digital concepts

Explore transition

2020 2021 2022 2023



Short term objectives

| Nr | Item | Status | | |
|----|--|--------|-------------|-----------|
| | | Done | In progress | To follow |
| 1 | Establish member needs By survey Q4-2020 | V | | |
| 2 | Propose governance system adaptations | | V | |
| 3 | Clarify roles and responsibilities within SN | | V | |
| 4 | Identify board candidates | V | | |
| 5 | Identify advisory board candidates | | | V |
| 6 | Identify auditor candidates | | | ~ |
| 7 | Define the activities to be maintained | V | | |
| 8 | Define the services to be maintained | V | | |
| 9 | Define & develop best ICT alternative | | V | |
| 10 | Define ICT specifications | | V | |
| 11 | Financial projections best/worst scenarios | V | | |
| 12 | Identify medium term objectives (to follow) | | | ٧ |





Mid to long term strategy

You are the network!



- Deeper research of (non-)members' needs, shape (digital) services accordingly
- Grow & rejuvenate membership as well as membership connections
- Develop constructive partnerships based on mutual benefits

Structure

- Make SN sustainable: bring in balance in services, active members effort, budget
- Outsource, simplify, decentralize
- Ensure continuity independent of 3rd party funding
 - Still, seek 3rd party funding to grow the network without dependencies
- Develop website, communication & accounting automation



Board - structure and organization

Board: • Facilitates Sculpture Network

• Is part of a network of active members



ChairGeneral affairs & ICT
Office supervision

Vice-chair
Activities
Chair representative

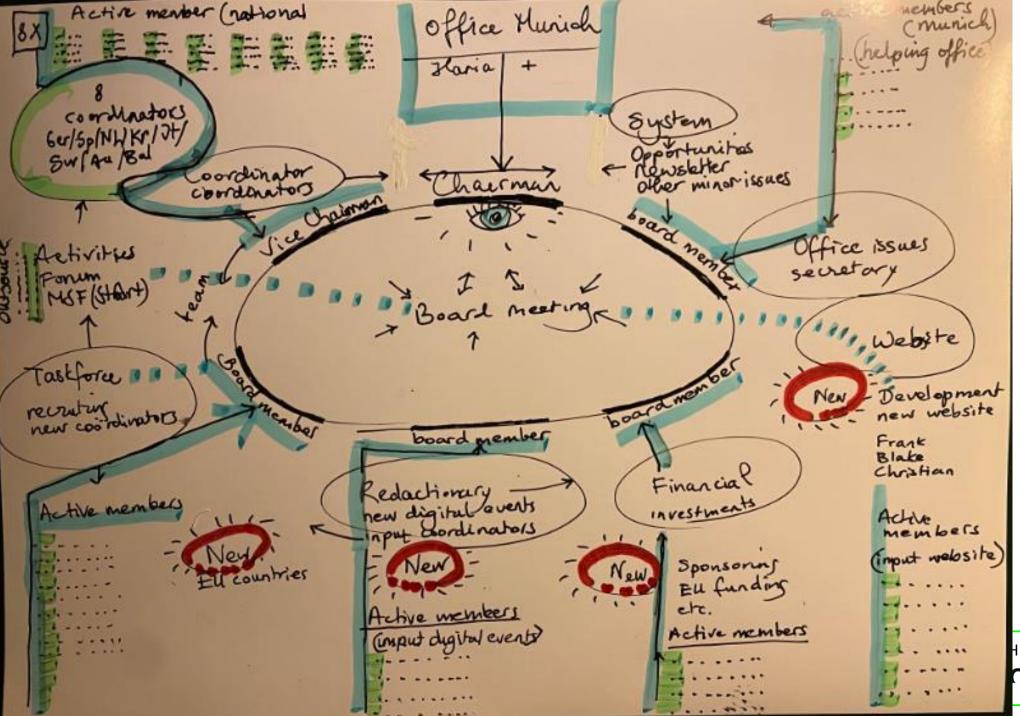
Member
Artists & coordinators

Member
Financial & ICT

Vacancy

- Bylaws board of at least 2 members: chair, vice-chair
- Board members are elected by the General Assembly and/or the board.
- Meets frequently to fulfill its duties at the request/initiative of its chairperson
- Includes 1-2 coordinators to represent coordinators & members





Organisation sketch

By Yke Prins dd 11/2020



Office staff

- "Sufficient staff against affordable cost"
- Permanent staff
 - Ilaria Specos returned as of January 2021 (0,5)
 - Addition 0,5 full time equivalent permanent support earliest May 2021
- Additional staff
 - Work students
 - Project support
- Shared office/home



Rendered by active members, coordinators, office staff Supported services

Involvement of active members

- Newsletter
- Opportunities
- What's on
- Assist in event organisation
- Assist coordinators
- Translations
- Website development
- Expanding institutional membership

You are the network!

Professional tasks

- Administration of staff salary and freelancer payments
- Bookkeeping on contract



Due to the Grona crisis many activities are unsure Local and digital events will be organised, Midsammer, Festival Dialogues Int. Forum Digital Forum 774 Webinars

Activity plan 2021

Online

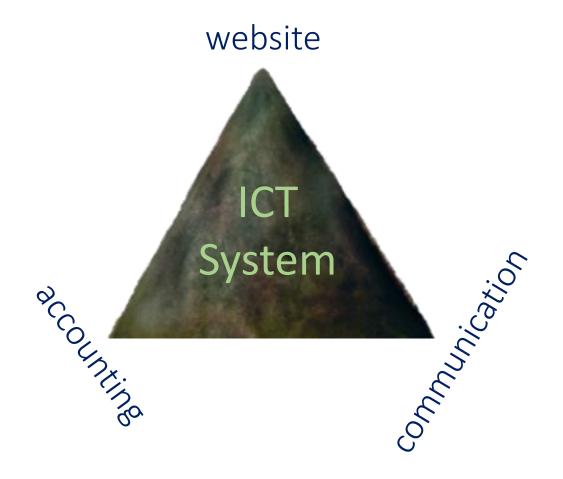
Travel

Concept activity plan Think Tank

> By Yke Prins dd 01/2021



ICT system Sculpture Network



ICT – summary

Contractual status

- Previous contract: high costly, high effort
- Transitional, lower cost contract on current system for 2021 with option for extension
- Rebuild ICT system in 2021

Rebuild status

- Agency identified
- 3 year subscription contract provides financial predictability
- Website architecture proposal ready steered by member needs



Underpinning "operating/feasible scenario"

Assumptions P&L 2021-2022-2023

Principles

- Conservative budgeting: basic cost 2021-2022-2023 is to be covered by membership fees only
- Events-on-location are self funding (activity costs covered by activity income)
- New offering of digital events with some central sponsoring
- Minimum cash position: 2 months expenditure at any time





Financial summary PnL and Cash 2021-2023

| | comment | Actual 2020 (primilinary) not final, not audited | Budget 2021 feasable | Budget 2022 feasable | Budget 2023 feasable |
|--|---|--|----------------------------------|-------------------------|-------------------------|
| Total Members m= member growth rate % prior year | | 843 | 793 -6% | 850 7% | 900 6% |
| 1. Income growth rate % prior year | | 114.645 € | 127.959 € 12% | 94.979 € -26% | 138.678 € 49% |
| 1a. Basic Income | 2021 only membership, existing pricing in 2021, no donation | 114.130 | 84.759 | 88.979 | 94.478 |
| 1b. Activity based Income | | 515 € | 43.200 € | 6.000 € | 44.200 € |
| 2. Other Operating Income | no planning | 109€ | - € | - € | - € |
| 3. Personnel Expenses | structural cost with Full Time Equivalent | -59.555 € | -45.120 € | -45.864 € | -52.920 € |
| 4. Depreciation | Investment in ICT and office equipment | 0€ | -1.145 € | -1.882 € | -1.882 € |
| 5. Other Operating Expenses | | -67.733 € | -73.178 € | -34.279 € | -74.864 € |
| 5a. Activity based expenses | | -13.906€ | -48.881 € | -13.681 € | -51.881€ |
| 5b. Overhead expenses | | -53.827 € | -24.298 € | -20.599€ | -22.984€ |
| 5. Operating Result | | -12.534 € | 8.516 € | 12.953 € | 9.011 € |
| | | 8570 € prepaid not accrued, if usable | inclusive 8570 € prepaid in 2020 | | |
| Cashflow of period | by detailed calcualtion | | 11.230 € | 14.835 € | 10.893 € |
| bank account starting in the year | | | 25.000€ | 36.230€ | 51.065 € |
| bank account end of the year | | 25.000 € | 36.230 € | 51.065 € | 61.959 € |

2021

Starting cash position: € 25.000
Membership fee income € 84.759

• Operating result: € 8.516

Positive development operating result and cash 2021-2023







Strategic plan 2021-2023





We will make it happen!

